



6 internship: Business developer UK market.

Ref: CHA2601

ESPA UK

PLEASE READ CAREFULLY BEFORE CONTINUING.

ESPA or European Student Placement Agency is a recruitment agency whose goal is to find high quality internships for European students in the UK. We work closely with our host companies to ensure the positions provide students with a great experience, both professional and personal.

REQUIREMENTS: ESPA vacancies are open to all EU passport holders able to travel to the UK for an educational work placement, without the need for visa documents. You have to still be a student or have graduated in the last 12 months. Any student who is unsure of their visa situation should check with their university before applying.

BENEFITS: ESPA is free for students. Accommodation, utility bills, TV Licence, Internet Access and UK commuter travel to the place of work will be paid for by the host company. This will be sourced and managed on your behalf by ESPA.

There is no salary over and above the benefits offered, unless specifically stated.

To know more, please visit: www.espauk.com

The company

This award-winning company, operating in the online payments and charity sector. This innovative and rapidly growing company is looking for an experienced and motivated Sales intern to become part of their successful team.

The role

The Business developer role encompasses all commercial functions required to enhance revenue of UK charity customers. Within a friendly environment, the intern will be considered as a real sales person working mainly on the telephone.

The successful candidate will be results driven, ready to develop high negotiation skills and able to work under pressure.

Start

As soon as possible

Duration

6 months

Location

Stevenage is roughly 30 miles (50 km) north of central London. A small community arts centre is located in the Roaring Meg Retail Park. The Boxfield and Foyer Gallery is situated in the Gordon Craig Theatre, which forms part of the large central Leisure Centre. Stevenage Museum is located under the St. Andrew and St. George's church on St George's Way

Language

The student is required to be fluent in written and spoken English.

Essential Skills

- Highly customer focused, professional and sales driven
- High level of negotiation skills.
- Ability to work under pressure.
- Excellent phone communication skills.
- Confident, diligent and results orientated
- Self motivation and highly autonomous.
- Have good time management, with an ability to prioritise.
- Keen to work within close-knit team.

Tasks

- Interacting with influential decision makers at UK charities and building relationship with them
- You will be expected to meet time bound sales targets
- Follow-up cold and warm leads

Benefits

Accommodation, utility bills, TV Licence, Internet Access and UK commuter travel to the place of work will be paid for by the host company. This will be sourced and managed on your behalf by ESPA. Having a car would be beneficial.

How to apply

Send your CV to madeline@espauk.com (a cover letter would also be appreciated).

Please quote reference number CHA2601

This is a FREE service to students to find quality internships in UK host companies.

Are you eligible?

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